



Want a bank that understands the needs of franchisees?

Special offer for Pedders franchisees

Westpac has built a strong relationship with Franchisees over many years, and is in a secure position to support your needs. Our Franchise Development Managers are experts and understand the financial requirements of small business owners. Your Franchise Development Manager will take the time to get to know your business and gain an understanding of the issues your franchise faces in order to assist you in both your business and personal financial needs. You will be introduced to a Local Business Banker who will manage your ongoing relationship with Westpac.

Business finance for franchisees

Westpac welcomes applications from new and existing Pedders franchisees for business finance. Westpac will lend up to 50% of the turnkey costs for a Greenfield site and 1.5 times EBITDA capped at 50% of the purchase price for existing franchised stores.

A Total Banking Solution to suit your every day needs

- Merchant & Eftpos facilities
- Deposit & transaction accounts
- Internet & telephone banking
- Superannuation solutions
- Financial planning and advice (including income protection insurance)
- Westpac Financial Education - seminars to improve cashflow and performance
- Personal finance (home loans and investment loans)

Like to know more?

Please contact the Franchise Development Manager in your state:

Victoria / Tasmania	Labrina Tsekouras	0418 246 903	ltsekouras@westpac.com.au
NSW / ACT	Ian Watt	0419 271 995	ianwatt@westpac.com.au
Queensland/NT	Sharen Verrenkamp	0438 426 319	sverrenkamp@westpac.com.au
WA / SA	Steve Seddon	0407 401 892	sseddon@westpac.com.au



We're a bank you can bank on

Things you should know: Information current as at June 2010. Any application for finance is subject to the Bank's normal criteria. Fees and charges apply. Full details of all terms and conditions are available on request. These may be varied, or new terms and conditions introduced in the future. Westpac Banking Corporation ABN 33 007 457 141_160131 (06/10)